



Today's Information Drives Tomorrow's Market

Marcus & Millichap's Research Services Division produces more than 1,000 products annually, from national reports and macroeconomic forecasts to metro market outlooks and property analyses. Combined with the real-time intelligence gained from our industry-leading sales activity, our research helps investors make the most informed decisions.

Marcus & Millichap's National Retail Group (NRG) provides the industry's most dynamic and effective marketplace for the acquisition and disposition of retail properties. With retail specialists in offices throughout the U.S. and Canada, the NRG is the industry leader in retail transactions, having closed more than \$50 billion in the past five years.

INVESTMENT SALES SPECIALIZATION

Every NRG investment professional is an expert in their geographic and product specialty. No other firm matches our ability to move capital geographically, across property types and investor profiles.

ACCESS TO MORE PRIVATE CAPITAL THAN ANY OTHER SOURCE

Our investment specialization and submarket focus result in relationships with more private investors than any other firm. Our culture of information and deal sharing, powered by cutting-edge technology, results in the most efficient matching of each property with the most qualified, active buyers.

COMPETITIVE, RELIABLE FINANCING

Marcus & Millichap Capital Corporation (MMCC) maintains relationships with the industry's leading national and regional lenders. In today's ever-changing capital markets, we provide access to active lenders and financing solutions across all property types and markets.

BRIDGING PRIVATE AND INSTITUTIONAL CAPITAL

Our dominance in the private investor market results in substantial capital seeking larger, institutional properties. Our specialty divisions have long-term relationships with the most prominent institutions and assist them in market analysis, acquisition and disposition of properties.

ADVISORY SERVICES GENERATE LONG-TERM RELATIONSHIPS

We view each transaction as a stepping stone toward a long-standing relationship and are dedicated to being the best lifetime source of information to our clients. Marcus & Millichap combines the expertise of its investment sales professionals and research team to offer proprietary custom analysis and consulting services. Our specialists gain a thorough understanding of investors' objectives and current assets, which enables our team to help clients develop the optimal property-level and portfolio strategy to maximize value.



MAXIMIZING RESULTS THROUGH UNPARALLELED EXPERTISE

More than 342 Retail Professionals in Offices Companywide
The Largest Team of Retail Specialists in the Industry



THE INDUSTRY LEADER

Since 1971, Marcus & Millichap has established a reputation for maximizing value for its clients while fostering long-term relationships built on integrity and value-added services. Clients rely on our powerful marketing platform, which exposes each property to the largest pool of qualified investors and enables us to annually close the largest number of real estate investment transactions.

**Marcus & Millichap 2017
Retail Results**

SALES VOLUME: \$11.44 BILLION
TOTAL TRANSACTIONS: 3,553